

# Barron McCann (UK)

## Information Technologies

**B**arron McCann Limited is a leading UK provider of IT services and products for the retail, Government and industry sectors. For over thirty years, they have been leading the way in the delivery of commercially compelling, service excellence across the operations of their expanding customer base. Their customers include security-dependent organisations as diverse as major retailers and the 2011 Census.

### WHAT BARRON MCCANN NEEDED

Barron McCann has always been extremely conscious of security across its business and across that of its customers. Driven by a need to formally demonstrate its commitment to security, Barron McCann needed to invest in a coherent, auditable secure range of IT services to offer our clients.

### THE CHALLENGE

Handling highly confidential information about every single person in the whole of England, Wales and Northern Ireland is no minor undertaking. As a market-leading provider, selected to deliver crucial IT services to support the 2011 Census, Barron McCann had to prove that they have security that is in line with the highest possible standards. In order to do this they needed to gain compliance with the ISO/IEC 27001 information security management standard. This meant working on issues related to information security, ranging from the technical, physical, personnel and procedural to make them compliant with Information Security Management System (ISMS) standards.

### OUR ANSWER

We worked with Barron McCann to address technical, physical, personnel and procedural issues related to information security. We focused on the management processes required to ensure that security was addressed in a logical and comprehensive manner. Our open approach across all stakeholders helped Barron McCann resolve issues in a timely and effective manner. Through this approach, we enabled them to present a professional image to business partners and their supply chain.

A complete end-to-end service was carried out that included:

- Initial business risk analysis
- Threat and vulnerability assessments
- Designing a security policy
- Implementation assistance
- Business continuity management and auditing.

### CASE STUDY

#### SECURITY

*"The CGI consulting team has taken the time to gain a thorough understanding of our business pressures and through that understanding, has enabled us to implement a coherent, comprehensive and cost-effective security regime."*

**Neil Truan**, Operations Director  
*Barron McCann*

For example, on one major project we supported them in their relationship with both the prime contractor and the UK Government department that is responsible for handling personal information from every person in England, Wales and Northern Ireland. We had both, in-depth knowledge and discussions with Barron McCann about their business model and even potential problem areas, before they became public. This was crucial in gaining the necessary level of compliance, where we helped them through the preparation for audit, the audit itself and the on-going improvement program.

### A SUCCESS STORY

In July 2011, Barron McCann was certified ISO/IEC 27001 compliant. This ISMS certification provides them with clear market differentiation and will assist them in securing additional Government and commercial work without having to prove, time after time, that their security is of the highest level. Being one of the first independent IT service providers in the UK to achieve this level of security certification, they now have a unique selling proposition. For competitors this can be difficult to prove, giving our client a clear marketing advantage. They can now 'go live' and handle sensitive personal information pertaining to a major project without any outstanding security issues. Looking forward, many clients can now expect security to be part of their 'business as usual'.

### WHY US

We work with you to deliver high levels of value. We're recognised as experts in security, and have been doing this for over 40 years. Our approach is built on decades of experience working with public and private sector clients. We give them the confidence to operate and grow in the digital, inter-connected world. We give their customers, partners and citizens the confidence to trade, share information and socialise. Our long-standing record in business performance management and business intelligence speaks for itself. We invest time in understanding your aspirations and that helps in protecting your knowledge, your profits and future.

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### About CGI

With over 68,000 professionals in 40 countries, CGI fosters local accountability for client success while bringing global delivery capabilities to clients' front doors. Founded in 1976, CGI applies a disciplined delivery approach that has achieved an industry-leading track record of on-time, on-budget projects. Our high-quality business consulting, systems integration and outsourcing services help clients leverage current investments while adopting new technology and business strategies that achieve top and bottom line results. As a demonstration of our commitment, our average client satisfaction score for the past 10 years has measured consistently higher than 9 out of 10.

### KEY BENEFITS

Barron McCann (UK) now has:

- a demonstrable and auditable security regime, embedded within their 'business as usual' service operations
- an ISO/IEC 27001 certification
- a unique selling proposition